

## Maximizing Enterprise Value from Acquisition to Exit

Chelsea Street Advisors partners with investors to drive enterprise value, applying deep operational and strategic expertise across every stage of the investment cycle, from acquisition to exit.

We work alongside private equity firms and portfolio leadership teams to ensure that financial insight translates into operational execution. From pre-acquisition diligence through post-close scale and exit preparation, we build finance functions that are disciplined, transparent, and designed to support measurable value creation.

Where AI accelerates access to data but not necessarily clarity, the integrity of financial information and the ability to communicate it clearly to founders, operators, and investors matters more than ever.



*We build clean, reliable, decision-ready finance operations that supports growth and stands up under scrutiny.*

## With Real-World Experience

Chelsea Street was built by operators who have led finance functions inside high-growth, PE-backed companies.

Our founders have sat on both sides of the table—guiding diligence processes and leading organizations through rapid scale, integration, and exit. We have advised more than 1,000 M&A transactions spanning from \$2 million to over \$1 billion in enterprise value, across industries and stages of growth. Every engagement is grounded in practical execution, not theory.

That perspective shapes how we operate:

- We understand what diligence findings look like in practice.
- We know what breaks during hypergrowth.
- We build processes and procedures designed not just to pass review, but to perform under pressure.

# CHELSEA STREET ADVISORS

## What We Offer

With a focus on clarity, transparency, and communication, we ensure investors and operators fully understand the financial story behind every deal.

### Pre-Acquisition

#### Quality of Earnings

Defensible analysis of normalized performance and risk.

#### Net Working Capital & Debt-Like Items

Disciplined review to protect value and inform deal structure.

#### Free Cash Flow Analysis

Clear view of sustainable cash generation.

### Post-Acquisition

#### Financial Reporting

Reliable reporting that drives informed decision-making.

#### Forecasting & Budgeting

Operational planning aligned to growth objectives.

#### Accounting Operations Support

Finance infrastructure built to scale.

### Exit Readiness & Support

**Proactive preparation with diligence-ready reporting and embedded financial discipline.**

*The goal is simple: no surprises, no scrambling, no last-minute clean-up.*



## Why We're Different

Chelsea Street is relationship-driven by design.

We do not operate from a distance. We work alongside leadership teams—rolling up our sleeves to understand how the business actually runs, not just how it looks on paper.

Nothing is hidden.

Nothing is over-engineered for the sake of appearance.

Nothing is done simply to generate more work.

We believe trust is built through transparency, consistency, and execution. In a market where tools and automation can generate endless data, we prioritize accuracy, cleanliness, and clarity so that founders and investors can make confident decisions.

Our strength lies not just in identifying issues, but in implementing solutions that last. We build finance functions that support disciplined growth, withstand scrutiny, and ultimately maximize enterprise value at exit.